

<b>Module code: MOD008568</b>	<b>Version: 4 Date Amended: 03/Nov/2025</b>
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<b>1. Module Title</b>
Commercial Law

<b>2a. Module Leader</b>
Katerina Sidiropoulou

<b>2b. School</b>
School of Economics, Finance and Law

<b>2c. Faculty</b>
Faculty of Business and Law

<b>3a. Level</b>
5

<b>3b. Module Type</b>
Standard (fine graded)

<b>4a. Credits</b>
15

<b>4b. Study Hours</b>
150

<b>5. Restrictions</b>			
Type	Module Code	Module Name	Condition
Pre-requisites:	None		
Co-requisites:	None		
Exclusions:	None		
<b>Courses to which this module is restricted:</b>			

## LEARNING, TEACHING AND ASSESSMENT INFORMATION

### 6a. Module Description

Commercial law is concerned with obligations between parties to commercial transactions and the relationship with rules of personal property. You'll focus mainly on the contract for sale of goods and agency in English law. First the concept of personal property will be covered, including the difference between property, possession and ownership. The study of sale of goods will involve examination of the main characteristics of this contract, in particular the difference between consumer and business sales, examination of the Sales of Goods Act 1979 and the distinct approach taken by the Consumer Rights Act 2015 with regards to legal remedies. Lastly, you'll address the main elements and liability within agency relationship and the Commercial Agents Regulation 1993. Both legislation and case-law are covered within each area. Prior study of contract law is advisable. The study of both areas is designed to improve your commercial awareness and sensitivity to the often-conflicting interests of commercial parties. Understanding the principles of commercial law is key to doing business and so you'll enhance your Employability Skills including problem-solving, analytical skills, decision-making and oral communication. This module is especially relevant if you're attracted to business, professional or commercial careers, as well as work as a commercial lawyer.

### 6b. Outline Content

- The nature and formation of agency, relations with third parties, relationship between the agent and the principal, termination of agency
- Sale of Goods Act 1979 – scope, key concepts, digital sales, implied terms, transfer of risk
- Statutory rights under the Consumer Rights Act 2015
- Performance of the contract: Rights and duties of the buyer and the seller
- Remedies of the buyer and of the seller

### 6c. Key Texts/Literature

The reading list to support this module is available at: <https://readinglists.aru.ac.uk/>

### 6d. Specialist Learning Resources

Lex Mercatoria: [www.lexmercatoria.org](http://www.lexmercatoria.org) Trading Standards: [www.tradingstandards.net](http://www.tradingstandards.net)

7. Learning Outcomes (threshold standards)		
No.	Type	On successful completion of this module the student will be expected to be able to:
1	Knowledge and Understanding	Explain how legal rules, principles, doctrines, and institutions in commercial law interact within wider social, political, commercial, and ethical contexts to balance competing interests;
2	Intellectual, practical, affective and transferrable skills	Analyse and compare a range of legal materials relating to commercial law, and evaluate legal arguments, addressing ambiguity and uncertainty with developing independence and insight;
3	Intellectual, practical, affective and transferrable skills	Analyse and apply legal understanding to moderately complex scenarios, and construct reasoned and coherent solutions that consider both legal principles and practical outcomes;
4	Intellectual, practical, affective and transferrable skills	Communicate legal information and arguments effectively and coherently, using a logical structure, clear and reasoned expression, and appropriate academic and professional conventions, including consistent OSCOLA referencing.

8a. Module Occurrence to which this MDF Refers				
Year	Occurrence	Period	Location	Mode of Delivery
2025/6	ZZF	Template For Face To Face Learning Delivery		Face to Face

8b. Learning Activities for the above Module Occurrence			
Learning Activities	Hours	Learning Outcomes	Details of Duration, frequency and other comments
Lectures	0	N/A	N/A
Other teacher managed learning	25.5	1-4	1 x 1 hour tutor led workshop OR 1 x 1 hour lecture x 11 weeks (weeks 1-11) AND 1 x 1 hour student led workshop OR 1 x 1 hour tutorial x 11 weeks (weeks 1-11) PLUS 1 x 20min screencast x 10 weeks
Student managed learning	124.5	1-4	To include such things as watching screencasts, online discussion boards, VLE exercises, private study (guided and autonomous), tutorial preparation, assessment preparation and completion.
TOTAL:	150		

9. Assessment for the above Module Occurrence					
Assessment No.	Assessment Method	Learning Outcomes	Weighting (%)	Fine Grade or Pass/Fail	Qualifying Mark (%)
010	Coursework	2,3	60 (%)	Fine Grade	30 (%)
Assessment No.	Assessment Method	Learning Outcomes	Weighting (%)	Fine Grade or Pass/Fail	Qualifying Mark (%)
011	Practical	1,4	40 (%)	Fine Grade	30 (%)

In order to pass this module, students are required to achieve an overall mark of 40% (for modules at levels 3, 4, 5 and 6) or 50% (for modules at level 7\*).

In addition, students are required to:

(a) achieve the qualifying mark for each element of fine graded assessment as specified above

(b) pass any pass/fail elements

[\* the pass mark of 50% applies for all module occurrences from the academic year 2024/25 – see Section 3a of this MDF to check the level of the module and Section 8a of this MDF to check the academic year]

